



# David Delgado de Robles

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415.391.5100

## **ENERGY AND ENVIRONMENTAL ECONOMICS, INC.** *Consultant*

New York, NY

Mr. Delgado joined E3 in 2021 to support asset valuation and markets analysis work, where he analyzes investment opportunities for project developers, asset owners, and financiers. Recently, he has performed a commercial due diligence on the residential solar market for a \$50B+ infrastructure fund to help them develop their investment strategy. He has also advised another fund on the acquisition of a large-scale hybrid solar + storage project, by performing analysis of the revenue streams and potential offtakers.

Prior to E3, he worked as a management consultant at Deloitte's M&A and growth strategy group, helping clients in the Energy, Private Equity, and Industrials sectors. His experience includes market sizing, financial modelling, competitive analysis, and target screening. Mr. Delgado joined Deloitte after graduating from Stanford University with a B.S. and M.S. in Chemical Engineering.

## **DELOITTE CONSULTING LLP** *Strategy Consultant*

New York, NY  
September 2019 – September 2021

- Performed commercial / strategic and operational due diligences for private equity and corporate clients
- Conducted target searching / screening and advised corporate clients on inorganic growth strategies
- Developed 5-year growth strategy and roadmap for a small-cap biotech company to enter new therapeutic markets

## **APPLIED PREDICTIVE TECHNOLOGIES** *Business Consultant Intern*

San Francisco, CA  
June 2017 – August 2017

- Worked in a startup that helped clients improve their business analytics through statistical tests and learn
- Developed a competitive incursion model for a retail client that prevented revenue loss from new competition
- Helped an insurance client increase conversion rate by 7% by optimizing cross-channel marketing

## **TENARIS** *Industrial Management Control Intern*

Buenos Aires, ARGENTINA  
July 2016 – September 2016

- Supported monitoring the blast furnace's operations to ensure process reliability and product quality
- Reduced process' raw material costs by 20% YoY by optimizing the chemical composition of the furnace's load

## Education

Stanford University  
*M.S., Chemical Engineering*

Stanford, CA  
June 2019

Stanford University  
*B.S., Chemical Engineering*

Stanford, CA  
June 2018

## Citizenship

Spain